## **AUTOHELLAS SA**

## Registration Number 851/06/B/86/43

Vouliagmenis 576 - 164 51 Argiroupoli - Attikis Figures and information for the period of 1January 2005 until 31 March 2005

The figures and information below provide a concise summary of the financial statements and earnings of AUTOHELLAS SA. The financial statements as requested by the International Accounting Financial Standards (IFRS) are presented in our website www.hertz.gr.

	Abridged Balance Shee Amounts in €		is and earnings of AO	TORELLAS SA. THE	financial statements as requested by the International Accounting F	Income Statement Amounts in €	a) are presenteu in ou	i websile www.riertz.y	r.
	Group		Company			Group		Company	
	31/03/2005	31/12/2004	31/03/2005	31/12/2004		31/03/2005	31/03/2004	31/03/2005	31/03/2004
ASSETS Non-current assets	221.328.941,25	222.603.463,64	220.095.382,95	221.480.917,44	Turnover	20.829.302,29	19.869.728,15	18.732.676,63	18.356.731,49
Inventories	1.565.207,60	1.510.717.17	45.538,76	42.624,00		2.689.209.67	3.163.155.84	2.100.291,23	2.744.529.05
Trade Receivables	16.209.396,84	21.729.549,73	15.657.259,31	21.100.630,76		960.322,79	1.238.047,96	804.429,30	1.159.934,32
Other assets	22.040.018,38	17.359.181,34	20.726.409,87	16.754.504,33	Earnings before interest, taxes and depreciation	10.289.663,02	9.598.944,28	9.758.092,46	9.210.035,36
TotalAssets	261.143.564,07	263.202.911,88	256.524.590,89	259.378.676,53	Earnings before taxes	942.702,15	1.569.859,98	578.159,75	1.212.238,48
LIABILITIES Long-term borrowings	113.768.626,42	113.784.216,54	113.768.626,42	113.784.216,54	Less: Taxes Earnings after taxes	163.310,20 779.391,95	241.478,84 1.328.381,14	141.349,18 436.810,57	222.812,27 989.426,21
Short-term bank liabilities	8.294.112.41	7.736.777.55	7.336.757.15	7.336.757,15		779.391,95	1.320.301,14	430.010,37	909.420,21
Other short-term liabilities	39.769.039,72	43.149.524,22	36.668.885,67	39.944.191,76	Shareholders	779.391,95	1.328.381,14	436.810,57	989.426,21
Total Liabilities (a)	161.831.778,55	164.670.518,31	157.774.269,24	161.065.165,45	Minority interest				
Equity	99.311.785,52	98.532.393,57	98.750.321,65	98.313.511,08	Net earnings per share - basic (€)	0,0220	0,0370	0,0120	0,0270
Minority interests Total Equity (b)	99.311.785,52	98.532.393,57	98.750.321,65	98.313.511,08					
Total Equity (b) Total Equity and Liabilities (a) + (b)	261.143.564,07	263.202.911,88	256.524.590,89	259.378.676,53					
· · · · · · · · · · · · · · · · · · ·						Cash Flow Statement			
Statement of Changes in Equity					Amounts in €				
	Amounts in € Grou	ın	Comp	namu .		Group		Company	
	Giot	ıþ	Comp	Jany		31/03/2005	31/03/2004	31/03/2005	31/03/2004
	31/03/2005	31/03/2004	31/03/2005	31/03/2004					
					Cash flows from operating activities				
Equity balance at the beginning of period (1.01.2005 and	98.532.393,57	87.476.104,30	98.313.511,08	88.872.341,07	Earnings before taxes	942.702,15	1.569.859,98	578.159,75	1.212.238,48
1.01.2004 respectively) Share capital increase					Adjustments for:				
Dividends					Depreciation	9.329.340,17	8.315.896,32	8.953.663,16	8.050.101,04
Income charged directly to equity					Provisions	0.020.010,11	0.010.000,02	0.000.000,10	0.000.101,01
Net profit per income statement after taxes	779.391,95	1.328.381,14	436.810,57	989.426,21	Exchange rates differences				
Own shares purchases / (sales)					Earnings from investment activities	-1.670.306,03	-1.450.583,23	-1.452.170,42	-1.188.687,74
Equity balance at the end of period (31.03.2005 and 31.03.2004 respectively)	99.311.785,52	88.804.485,44	98.750.321,65	89.861.767,28	Interest expense	807.006,25	725.083,47	797.519,55	697.695,84
					Add/Less adjustments for changes in accounts of working capital or operating activities	I			
Notes:					Increase / (decrease) in inventories	-54.490,43	-90.723,15	-2.914,76	6.537,92
1101001					Increase / (decrease) in trade and other receivables	2.497.238,34	-54.567,14	2.352.550,25	-195.827,21
Group companies that are included in the consolidated final	ancial statements with the	neir respective location	ons and percentage of	of ownership are as	Increase / (decrease) in liabilities (except banks) Less:	-3.366.757,31	4.869.010,13	-3.303.746,58	5.214.760,63
follows: Full Consolidation method :					Interest expenses and related expenses paid	-984.059,43	-659.432,69	-984.059,43	-659.432,69
Autohellas SA, Athens, Greece Paren					Taxation paid				
Autotechnica Ltd, Sofia, Bulgaria 99,999 Bemal Auto Ltd, Nikossia, Cyprus 100					Net cash flows from operating activities	7.500.673,71	13.224.543,69	6.939.001,52	13.137.386,27
Net Position Consolidation method :	76				Cash flows from investing activities				
Piraeus Best Leasing, Athens 48,08	%								
There has been no change to the accounting principles as app.	lied in the Concelidated	Einancial Statements	on the 31 12 2004		Acquisition of subsidiaries, participations and other investments	-3.112.011,58		-3.112.011,58	
z. There has been no change to the accounting principles as app	illed iii tile Collsolidated	i ilialiciai Statellielits	OIT tile 31.12.2004.		Purchase of tangible and intagible assets	-12.246.640,95	-16.189.817,93	-11.793.863,76	-15.890.648,47
<ol> <li>Autohellas SA has been tax audited up to the fiscal year 200 been finalised yet. In February 2004 the tax audit for Autotechr arised of €75.000 for which Autohellas SA appealed against lega</li> </ol>	nica Ltd for the fiscal year				Proceeds from sales of tangible and intagible assets Interest received Proceeds from dividends	8.051.122,52	6.669.141,95	7.969.932,67	6.491.525,68
There are no pledges on the Company's assets.	,				Net cash flows from investing activities (b)	-7.307.530,01	-9.520.675,98	-6.935.942,67	-9.399.122,79
There are no litigations which have an important impact on the financial position of Autohellas SA.					Cash flows from financing activities Proceeds from rights issues				
6. Number of employees on the 31.03.2005: Group 464, Parent Company 421.					Proceeds from borrowings Payments of borrowings	566.821,56	99.089.782,70 -78.233.354,45	0,00 0,00	99.060.000,00 -78.233.354,45
<ol> <li>Intercompany transactions for the 1st Quarter 2005 and inte follows: Sales of goods and services: €878.973.67. Purchases of</li> </ol>	Payments of liabilities from financial leases Dividends paid								
follows: Sales of goods and services: 6878.973,67, Purchases of goods and services: €0,00 , Receivables: €365.952,38, Payables: €0,00.  8. An advance of €2.061.004,50 has been paid for the creation of a subsidiary in Cyprus.					Net cash flows from financing activities (c)	566.821,56	20.856.428,25	0,00	20.826.645,55
9. Capital expenditure for the period 01.01-31.03.2005 : Group €14.456,792,13 , Parent Company €14.060.863,55.					Net increase in cash and cash equivalents (a)+(b)+(c)	759.965,26	24.560.295,96	3.058,85	24.564.909,03
10. Turnover is embodied in the following sectors of financial activity of STAKOD 03 "Car Rentals" 711.0 Group: €19.356.068,61, Parent Company:					Cash and cash equivalents at the beginning of the period	8.276.671,50	1.528.392,16	8.081.143,16	1.220.852,81
€18.952.937.0, STAKOD 03 "Car Merchandising" 501.0, Group: €1.206.465.32, STAKOD 03 "Car Maintenance and Repair" 502.0, Group: €65.038,96, Parent Company. €39.782,93 and STAKOD 03 "Merchandising in Car spare parts" 503.0, Group: €201.729,40.					Cash and cash equivalents at the end of the period	9.036.636,76	26.088.688,12	8.084.202,01	25.785.761,84

## Reconciliation of Equity at the beginning of period (1/1/2005 and 1/1/2004 respectively) between Greek General Accepted Accounting Practices (Greek GAAP) and International Financial Reporting Standards (IFRS)

	Amounts in € Grou	n	Company		
	01/01/2005	01/01/2004	01/01/2005	01/01/2004	
Total Equity according to Greek GAAP	61.894.000,78	57.610.296,08	60.014.810,15	57.447.413,59	
Revision to Equity of the dividend	7.560.000,00	7.200.000,00	7.560.000,00	7.200.000,00	
Recognition of deferred tax	-11.437.931,12	-12.105.275,41	-11.437.931,12	-12.105.275,41	
Revisions to depreciations in tangible assets due to implementation of depreciation rates based on their economic useful lives	69.405.446,51	46.053.178,54	69.405.446,51	46.053.178,54	
Changes in Earnings from fixed assets sales due to changes in depreciation rates.	-17.444.259,04		-17.444.259,04		
Write off of set up costs	-104.567,59	-249.284,61	-104.567,59	-249.284,61	
Devaluation of financial assets	-193.105,61	-2.090.000,00	-193.105,61	-2.090.000,00	
Profit from evaluation of financial assets at fair value	3.738.356,57	3.738.356,57	3.738.356,57	3.738.356,57	
Derecognition of loan fees.	752.000,00		752.000,00		
Provision for Staff leaving indemnities	-755.794,88	-720.708,23	-755.794,88	-720.708,23	
Derivatives valuation at fair value	-1.992.857,99	-2.357.954,19	-1.992.857,99	-2.357.954,19	
Changes in accounting of leases	-11.227.776,04	-8.042.575,31	-11.227.776,04	-8.042.575,31	
Own Equity Reserve	-809,88	-809,88	-809,88	-809,88	
Differences in consolidation methods	-1.660.308,14	-1.559.119,26			
Adjustment of Equity according to IFRS	36.638.392,79	29.865.808,22	38.298.700,93	31.424.927,48	
Total Equity according to IFRS	98.532.393.57	87.476.104.30	98.313.511.08	88.872.341.07	

Athens, 17th July 2005

President BoD & CEO: Th. E. Vassilakis General Manager & BoD Member: Emm. Vassilaki CFO: G. Pelekanou Accounting Dept Director: K. Siambanis